

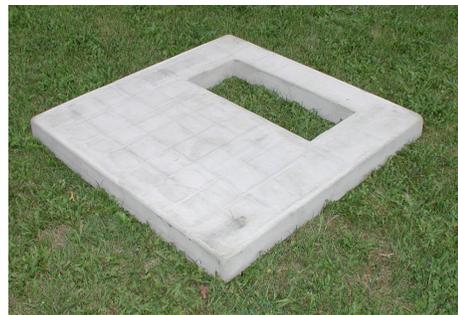
CONCAST INC.

-PRECISELY ENGINEERED HIGH STRENGTH CONCRETE-

BACK TO THE BASICS FIBERCRETE® FLAT PADS

The need: A concrete platform capable of stabilizing and securing an electrical apparatus or enclosure. The platform needs to be uniform in size and withstand the elements in an outdoor environment.

The answer: Concast Fibercrete® Flat Pads.



With all the new and exciting things we have developed in the last few years it's easy to forget about our other products. Products like our Fibercrete® Flat Pads for example.

These pads have proven to stand the tests of time and we continue to produce thousands each year to our many customers scattered across the country.

Behind the scenes we have been redesigning and retooling our flat pads and flat pad molds to the point where we feel we are offering one of the premier pads on the market today. One exciting innovation is the new cleaner look in our custom size pads. In the past custom size pads were waffled out by the means of utilizing foam voids. We have eliminated the use of foam and designed a metal voiding system much like what is used on our standard flat pads. This gives our customers a custom size pad with the looks of a standard.

For the latest information on our flat pads be sure to check out our ***“Concast Inc. Fibercrete® Flat Pad Catalog.”***

Inside this Newsletter:



BACK TO THE BASICS

Don't forget Flat Pads!



RETIREMENT

Bob Gariepy announced his Retirement.

FORMAL RETIREMENT ANNOUNCED

Bob Gariepy has announced his formal retirement from Electrotech, one of Concast's premier sales representative firms. Bob's original agency (Total Electric Sales) and his colleague Don Bendis were responsible for the first Concast Trench sale to Northern Indiana Public Service in 1980. We will still have the opportunity to work with Bob with regard to his continued interest in media promotions such as the Concast DVD. We are sure his smiling face will be missed by many customers in the territory.



“Smilin” Bob